

# LAMA

Light Aircraft Manufacturers Association  
PO Box 4256, Frederick, MD 21705  
(301) 693-2223                      www.lama.bz



Dear Light Aircraft Industry Leader:

Your company is invited to join others in the light aircraft industry as a member of the **Light Aircraft Manufacturers Association (LAMA)**.

Founded in 1984, LAMA is a nonprofit national trade association representing manufacturers of light aircraft, engines, avionics, parts/subassemblies, and suppliers and distributors to the light aircraft industry and community. LAMA was instrumental in the development of ultralight/light aircraft airworthiness and QA standards in the '80's and now, 20 years later, is immersed in developing Light Sport Aircraft ASTM consensus standards.

As you may know, the FAA released the Sport Pilot and Light Sport Aircraft rule in September 2005 spurring low-cost recreational flying. Aircraft are now being manufactured ready-to-fly and FAA-licensed for flight training, rental, and pleasure use. The FAA and the light aircraft industry expect that the Sport Pilot/Light Sport Aircraft rule will result in the purchase of thousands of new aircraft and the creation of many newly certificated light sport pilots. In addition, it is expected that many currently licensed pilots will return to flying, using their state driver's license in lieu of a FAA medical certificate. LAMA expects this new rule to benefit all the light aircraft industry, and potentially thousands of FBO's around the country.

LAMA is ramping up services to help you understand the process for certification of light sport kits and ready-to-fly aircraft, what you will have to do to comply, and how LAMA can help promote your products in the new environment here and abroad.

LAMA extends to your company an invitation to join LAMA. Annual dues are \$500. If your company selects to obtain a LAMA audit on one of your LSA models *\$250 will be deducted from the audit fee*, like getting your first year's LAMA membership at half the cost.

Members also benefit from LAMA's continued exploration of various methods of industry marketing and promotion. Currently, we are beginning eMarketing to about 5000 training/repair FBOs in the country, providing URLs of LAMA members to interested facilities. LAMA represents member and industry interests in Washington, DC and provides a forum for exchanging ideas with manufacturers, suppliers, distributors, and other entities. Members receive reports and survey results pertaining to sport aircraft/light aircraft regulations, standards and industry discussions and events.

LAMA will help you focus on what you do best and leave the complicated, costly and time-consuming morass of government regulations, meetings and industry promotion to LAMA. Members will know that there is a strong voice advocating their business interests.

Sincerely,  
Larry Burke, Founder and Chairman Emeritus

# LAMA

Light Aircraft Manufacturers Association  
PO Box 4256, Frederick, MD 21705  
(301) 693-2223                      [www.lama.bz](http://www.lama.bz)



## LIGHT AIRCRAFT MANUFACTURERS ASSOCIATION

The Light Aircraft Manufacturers Association (LAMA) is a nonprofit national trade association representing manufacturers of light aircraft, engines, avionics, parts/subassemblies and suppliers and distributors to the light sport/light aircraft industry and community. In addition to building nearly all of the kit-built and ready-to-fly light aircraft operating in the United States, LAMA member companies also are opening maintenance/repair training facilities across the nation.

Founded in 1984, LAMA represents the interests of its members before the United States Congress, the Department of Transportation, the Federal Aviation Administration and other federal and state government agencies directly concerned with the national airspace system. It also maintains close working relationships with other associations representing various facets of the aviation community.

Through its public information and education programs, LAMA promotes better understanding of the sport and light aviation environment. LAMA strives to improve the business condition of light aviation and highlight the important role light aviation plays in the national economy and in serving America's aviation interests.

### LAMA OFFICERS AND DIRECTORS

Founder and Chairman Emeritus:	Larry Burke
Chairman of the Board:	Dan Johnson
President and Board Member:	Tom Gunnarson
Board Members:	Phil Lockwood
	Dave Martin
	Tom Peghiny